CICM Diploma in Credit Management  
Classroom Learning

First Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Surname \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Job Title\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Home Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Work No\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Mobile No \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Home \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Term Start Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_22nd October 2018\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Course will run on Monday evenings from 6.00pm to 9.00pm

Subjects:

Credit Management Business Environment

Classes will commence in

Tick here to receive a FREE copy of the weekly “ICMT E-Zine”

Please enrol me for the coming term for the CICM Diploma in Credit Management.

Introduced by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Payment options:

Please invoice my Company quoting reference \_\_\_\_\_\_\_\_\_\_\_\_\_\_ for Amount € \_\_\_\_\_\_\_\_

I will transfer € \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ directly to the bank

I will pay online on receipt of invoice

Signed \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Cancellation & Refund Policy: Payment is due in advance for each module. You can change your mind and receive a full refund up to the Induction Day. When the course material has been supplied no refund will be given. It is a condition of the course that you become a Member of the Chartered Institute of Credit Management who award the Diploma and all membership and exam fees are to be paid directly to CICM.

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For Office use: Student Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Membership No \_\_\_\_\_\_\_\_\_\_\_Set up on system by: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Date \_\_\_\_\_\_\_\_\_\_

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| --- | --- | --- | --- |
| **Date** |  | **Credit Management**  **6.00pm – 7.30pm** | **Business Environment**  **7.45pm – 9.00pm** |
| 22/10/2019 |  | Introduction Cost of Credit The Credit Function | The Economy |
| 29/11/18 |  | Relationships Customer Service Money Laundering | The Organisation |
| 5/11/18 |  | Credit & Sales Credit Policy Types of Customer | External Environment |
| 12/11/18 |  | Payment Terms & methods Discounts & Interest Documentation | Organisational Management 1 Role & Culture |
| 19/11/18 |  | Credit Assessment, Decisions and Controls | Organisational Management 2  Motivation, Groups & Communications |
| 26/11/18 |  | Trade Collections 3rd Parties | Market Environment |
| 3/12/18 |  | Export Credit | The Competitive Market |
| 10/12/18 |  | Consumer Credit Overview Agreements  Risk | Supply & Demand  Forex |
| 17/12/18 |  | Consumer Credit 2 Strategies Collection Methods 3rd Parties | Macro Economics |
|  |  |  |  |
| 7/1/19 |  | Revision | Revision |
|  |  |  |  |
| 14/1/19 |  | Exam | Exam |
|  |  |  |  |
|  |  |  |  |