CICM Diploma in Credit Management
Classroom Learning

First Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Surname \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Job Title\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Home Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Work No\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Mobile No \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Home \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Term Start Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_22nd October 2018\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Course will run on Monday evenings from 6.00pm to 9.00pm

Subjects:

Credit Management Business Environment

Classes will commence in

Tick here to receive a FREE copy of the weekly “ICMT E-Zine”

Please enrol me for the coming term for the CICM Diploma in Credit Management.

 Introduced by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Payment options:

 Please invoice my Company quoting reference \_\_\_\_\_\_\_\_\_\_\_\_\_\_ for Amount € \_\_\_\_\_\_\_\_

 I will transfer € \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ directly to the bank

 I will pay online on receipt of invoice

Signed \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Cancellation & Refund Policy: Payment is due in advance for each module. You can change your mind and receive a full refund up to the Induction Day. When the course material has been supplied no refund will be given. It is a condition of the course that you become a Member of the Chartered Institute of Credit Management who award the Diploma and all membership and exam fees are to be paid directly to CICM.

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For Office use: Student Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Membership No \_\_\_\_\_\_\_\_\_\_\_Set up on system by: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Date \_\_\_\_\_\_\_\_\_\_

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| --- | --- | --- | --- |
| **Date** |  | **Credit Management****6.00pm – 7.30pm** | **Business Environment****7.45pm – 9.00pm** |
| 22/10/2019 |   | IntroductionCost of CreditThe Credit Function |  The Economy |
| 29/11/18 |   | RelationshipsCustomer ServiceMoney Laundering |  The Organisation |
| 5/11/18 |   | Credit & SalesCredit PolicyTypes of Customer |  External Environment |
| 12/11/18 |   | Payment Terms & methodsDiscounts & InterestDocumentation | Organisational Management 1Role & Culture |
| 19/11/18 |   | Credit Assessment, Decisions and Controls | Organisational Management 2Motivation, Groups & Communications |
| 26/11/18 |   | Trade Collections3rd Parties | Market Environment |
| 3/12/18 |   | Export Credit | The Competitive Market |
| 10/12/18 |   | Consumer CreditOverviewAgreementsRisk | Supply & DemandForex |
| 17/12/18 |   | Consumer Credit 2StrategiesCollection Methods3rd Parties | Macro Economics |
|   |   |   |   |
| 7/1/19 |   | Revision | Revision |
|   |   |   |   |
| 14/1/19 |   | Exam | Exam |
|   |   |   |   |
|   |   |   |   |